



**A study of the relationship between Financial Subsidies and Generation of Eco-friendly Products**

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**Abstract**

In recent decades, sustainability has emerged as an important issue, with most of the attention focused on the role that businesses play in negatively impacting the environment, society, and individual lives. Businesses are beginning to adopt sustainable practices in response to this pressure, but the financial costs seem to exceed the advantages. This research aims to objectively explore the connection between environmental sustainability behavior and financial success in SMEs. This study used a survey research approach to collect data from 98 small and medium-sized enterprises (SMEs) in the manufacturing, industrial, business services, and retail sectors in Sussex, United Kingdom. Data was collected using a combination of electronic, postal, and hand-delivered paper questionnaires. The primary methods of analysis were multiple regression, correlation analysis, and descriptive statistics. According to the data, profit is the most reliable indicator of a company's financial health, and although efforts to reduce pollution have a positive correlation with earnings, recycling has a negative correlation. The profitability of long-lasting small and medium-sized enterprises (SMEs) is favorably and considerably influenced by their size. SMBs may benefit greatly from improving their communication with both internal and external stakeholders. A company's bottom line may benefit greatly from networking, stronger laws, innovation, TQM, media utilization, and consistency and persistence in sustainable practice. To increase their bottom line, small businesses should prioritize pollution prevention and control measures and advocate for government support of recycling, which now represents a significant financial drain.

**Keywords:** green products; subsidy policy; asymmetric information; consumer environmental awareness; principal-agent model

**Introduction**



Economic growth that is both environmentally and socially responsible over the long term is essential to sustainable development. Regulatory measures and taxation are the main tools used by governments to mitigate the negative effects of unsustainable industrial production methods on the environment. As vital as it is to create markets for sustainable goods, encouraging sustainable consumption is as crucial for reducing negative environmental and social externalities. Environmental (pollution, waste, resource consumption) and social (health, welfare) sustainability were considered for this analysis. The emphasis is on private and public consumption. Standards, taxes, subsidies, media campaigns, and education are just a few of the government tactics and instruments discussed. Strategies for preventing false sustainability information in areas like labeling, advertising, and corporate reporting are also covered. More thought is being given to production methods as the social components of sustainable consumption gain popularity. Consumers are becoming more worried about the implications their purchases may have on the elements of production, such as employees and resources, in addition to the potential negative effects on the environment and human health. The consequences of processes as well as products and the supply of services as well as commodities are thus being included into sustainable consumption laws and efforts. Governments are using more complex methods to tailor policies to certain demographics, as more is learned about the dynamics at play in the world's economies. Promoting sustainable consumption often requires a combination of tools, with certain combinations being more successful than others for specific product categories. Given the variety and depth of existing government programs and policies aimed at promoting sustainable consumption, there is an urgent need for more coordinated efforts and the formal inclusion of sustainable consumption in development plans. These developments are discussed as well.

The world's attention has always been riveted on environmental challenges. Overuse and degradation of natural resources have always accompanied rapid economic expansion. The ecosystem is severely harmed by our over use of natural resources. When we talk about green growth, we're referring to an economic expansion that doesn't harm the planet. Building eco-friendly alternatives is a powerful strategy for encouraging sustainable development. Up until now, there has been no agreed upon definition of "green" goods. The word "green" is largely defined in this research from an ecological stance because of the study's goals. We have compiled a list of three environmental quality standards that green goods must achieve, based on the current literature. In addition to being more energy efficient than conventional products,



this one also has zero negative effects on the natural world. The waste from this product will not harm the environment. Manufacturing and supply chain management are compliant with environmental regulations. Products that aim to better the environment and society are often referred to as "green." The broad adoption of "green" goods in place of conventional ones has been recognized as a crucial step toward a sustainable future. For instance, electric automobiles are a kind of environmentally friendly product that may help cut carbon emissions by 30–50% and boost the efficiency with which energy is used by 40–60%. Many environmental issues, such as power outages and pollution, may be mitigated if more people switched to using electric cars. It was also discovered that by the year 2050, the use of photovoltaics, a green product, may help save more than six billion tons of CO<sub>2</sub> emissions annually. This is approximately equal to the entire direct carbon dioxide emissions of the worldwide transportation sector in 2014. However, green items are often more costly than regular ones. Industrial raw materials that are microbe-degradable, nontoxic, and packed in recycled materials are often necessary for the creation of eco-friendly goods. As a result, green goods have an average price tag that is 20-25% more than that of conventional alternatives. If customers choose green items instead of conventional ones, they may incur more costs, but the eco-environment will benefit in the long run. However, there are still barriers to mass-producing and promoting eco-friendly goods: on the one hand, producing green goods calls for more advanced manufacturing techniques, technology, and managerial expertise; on the other hand, customers pay a premium for eco-friendly purchases. There are three key factors that must be in place for green product development and marketing to be successful. The first need is compliance with environmental legislation, which provide a baseline of environmental standards that all items sold in developed nations must meet. As a result of environmental legislation, resource-intensive, environmentally friendly goods with high market value have been on the rise.

There has been a decline in seriously polluted items. Second, there must be a subjective aim, and

Research and development of environmentally friendly products inside commercial enterprises: a technological possibility. New green technologies are still immature, and the commercial prospects for new goods are unknown, but the government expects that businesses would actively engage in research and development of these technologies and products in the



early stages of their development. Enterprises, being profit-driven entities, are inherently risk-averse. In this case, a government subsidy mechanism for green products that is both reasonable and effective can lessen the market risk of new green technology and new products and aid in the formation of a long-term cooperative mechanism in green product research, development, and promotion between the government and enterprises. Third, there must be consumer interest in eco-friendly goods, which in turn is contingent on people's overall consumption rates and environmental consciousness. Subsidies from the government for eco-friendly goods do more than only increase people's willingness to spend money; they also help raise people's consciousness about the need of protecting the environment and learning to shop sustainably. Demand growth and increased green product sales may serve as a self-sustaining virtuous cycle by providing resources for green product research, development, and marketing.

to help grow eco-friendly businesses.

### **Review of literature**

(Chhaochharia, 2017) studied “Green Finance in India: Progress and Challenges” uncovered the fact that Green Finance is quickly becoming a focus of government policy. In this article, we take a look back at how green financing has progressed internationally and in India. We analyze public interest in green initiatives by looking at Google Trends, and we evaluate available funding by analyzing bank credit and bond issuances. While public awareness and access to funding have improved in India, our research suggests that greener, more sustainable long-term economic development might be achieved with improved information management systems and more cooperation amongst stakeholders. In this context, "green finance" is a set of financial mechanisms designed to support climate change adaptation and other ecologically responsible endeavors. Projects that are environmentally sustainable may involve any of the following: the generation of energy from renewable sources such as solar, wind, biogas, etc.; clean transportation, involving lower greenhouse gas emission; energy efficient projects such as green building; waste management, involving recycling, efficient disposal, and conversion to energy, etc. Furthermore, climate change adaption, sustainable waste and water managements, sustainable land use (including sustainable forestry and agriculture), and biodiversity conservation are all examples of sustainable projects that fall within the disclosure requirement for Green Debt Securities.



(Glicksman, 2017) studied “Promoting Sustainable Consumption” discovered, and The Organization for Economic Cooperation and Development (OECD) is a one-of-a-kind platform where the governments of 30 countries work together to tackle the economic, social, and environmental concerns of globalization. Corporate governance, the digital economy, and the issues of an aging population are just a few of the new trends and concerns that the OECD is at the forefront of studying and assisting governments with responding to. The Organisation offers a forum in which governments may discuss their policymaking experiences, look for solutions to shared challenges, share examples of excellent practice, and coordinate their national and international approaches to policymaking. The European Union's governing body is actively involved in OECD discussions and initiatives. Publishing the Organization for Economic Cooperation and Development's (OECD) research and statistical findings on economic, social, and environmental concerns, as well as the conventions, recommendations, and standards ratified by the OECD's member countries.

(Jayeola, 2017) studied “The Impact of Environmental Sustainability Practice on the Financial Performance of SMEs” have discovered, and In recent decades, sustainability has emerged as an important issue, with most of the attention focused on the role that businesses play in negatively impacting the environment, society, and individual lives. Due to this pressure, firms are increasingly engaging in sustainable practices, although the financial cost seems to exceed the advantages. This research aims to objectively explore the connection between environmental sustainability behavior and financial success in SMEs. This study used a survey research approach to collect data from 98 small and medium-sized enterprises (SMEs) across the manufacturing, industrial, business services, and retail sectors in Sussex, United Kingdom. Data was collected using a combination of electronic, postal, and hand-delivered paper questionnaires. The primary methods of analysis were multiple regression, correlation analysis, and descriptive statistics. Statistical Findings Pollution prevention and control are favorably and substantially associated to profit, whereas recycling is inversely and strongly related to profit, suggesting that profit is the greatest predictor of SMEs' financial assessment. The profitability of long-lasting small and medium-sized enterprises (SMEs) is favorably and considerably influenced by their size. It's clear that talking to both internal and external stakeholders improves a company's bottom line. A company's bottom line may benefit greatly from networking, stronger laws, innovation, TQM, media utilization, and consistency and persistence in sustainable practice. To increase their bottom line, small businesses should



prioritize pollution prevention and control measures and advocate for government support of recycling, which now represents a significant financial drain.

(Zhao & Chen,7) studied “Optimal Subsidies for Green Products: A Maximal Policy Benefit Perspective Liming” have discovered, and Using green goods in place of conventional ones is a crucial step in decoupling economic growth from environmental degradation. Subsidies are an incentive mechanism that governments might use to promote the widespread adoption of eco-friendly goods. Subsidies are a crucial factor in fostering the creation of environmentally friendly goods. Using the lens of maximum net policy return, we looked at the most effective means of subsidizing environmentally friendly goods, ones that would both spur innovation in this space and not put undue strain on public coffers. This research created the optimum subsidy principal-agent models and offered a numerical example to validate the model's efficacy in exploring the optimal subsidy amount for green goods from the standpoint of net policy benefit maximization. Lessening the amount spent on subsidies may be achieved by a combination of reducing asymmetric information and catering more to investors' preferences. Subsidy costs may be reduced in other ways as well, for as through increasing consumers' environmental knowledge, encouraging the use of green technologies, and decreasing market risk. If policymakers want to hasten the creation of environmentally friendly goods and make progress toward long-term sustainability objectives, they may use the subsidy plan outlined in this article.

(Ekins & Zenghelis, 2017) studied “The costs and benefits of environmental sustainability” have discovered, and The scientific findings presented in GEO-6 make it abundantly evident that if nations continue along their current growth pathways, a wide variety of undesirable outcomes for mankind, some of which might have very serious consequences for human health, become more probable. In light of GEO-6's demand for a transition to a low-carbon, resource-efficient economy by 2050, this report evaluates the state of knowledge on the topic. There can be no conventional cost-benefit analysis of any option, which is a major takeaway. This is due to the fact that the ultimate cost of achieving different decarbonization and resource-management routes will rely on the choices taken right now to alter people's habits and inspire new forms of thinking. As a result of failing to account for the cumulative benefits of path-dependent innovation, traditional modeling methodologies tend to overestimate the costs of a low-carbon transition while underestimating the hazards of unchecked climate change. Because of this, many jump to the incorrect conclusion that major emission reductions are too



costly right now and should be postponed until new, more cost-effective technologies can be developed to deal with the climate problem. We contend that this is not supported by the data and is unproductive since it would only serve to postpone decarbonization efforts and increase the associated expenses. Decision makers will benefit from learning about the processes that spur innovation, alter social norms, and prevent the adoption of carbon- and resource-intensive technologies, infrastructure, and behaviors as they consider how to respond to the increasingly dire warnings of natural scientists about the state of the natural environment.

### **Conclusions**

As the energy crisis worsens and the eco-environment deteriorates alongside global economic expansion, nations throughout the globe are more interested in purchasing "green" items that combine these two desirable qualities. In China, the most populous and rapidly expanding nation in the world, green goods are just getting off the ground. Green consumerism is not yet widely accepted since eco-friendly goods are more expensive than conventional ones. Now more than ever, the government's subsidy program is crucial to the growth of eco-friendly goods. There has been just a modest rise in consumers' acceptance and awareness of eco-friendly goods. The creation of environmentally friendly goods would be greatly aided by an adequate subsidy strategy, which would also ease the government's financial strain. In order to maximize the government's net policy advantage, we construct a principal-agent model between the government and investors for the creation of environmentally friendly goods. According to the findings, the cost of subsidies for green products can be lowered and the government's policy returns can be improved if investors have a higher preference for investing in green products; if environmental awareness is higher; if the green technology of green products is better; and if the market investment risk is lower. Findings from this study may help the government make informed policy decisions that will advance its aims of maximizing the returns on its green product subsidy program and fostering the healthy growth of green goods and the green sector. The findings demonstrate that subsidy costs may be reduced by catering to the preferences of investors and doing away with asymmetric information. Government policy subsidies are reduced when environmental consciousness is raised among consumers, when new green technologies are developed and implemented, and when market risk is mitigated. If policymakers want to hasten the creation of environmentally friendly goods and make progress toward long-term sustainability objectives, they may use the subsidy plan outlined in this article.





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